



Corazon

The Heart & Vascular Experts

Solutions for Outstanding Cardiovascular Programs

**Catherine DiNardo, CPA
Lead Business Consultant**



CAREER SUMMARY

Cathy brings over 20 years of experience in financial analysis and cost accounting to her role as a Lead Business Consultant at Corazon. The majority of her career has been spent in a healthcare setting, and she worked at two of the largest Pittsburgh-area Health Systems. She blends this hospital experience well with the four years she spent in cost and general ledger accounting in the manufacturing industry. She has proven expertise with revenue and cost accounting and financial reporting for large companies and applies this skill to her work on feasibility studies and market analyses for the clients she serves.

CARDIOVASCULAR CONSULTING

Corazon, Inc., Pittsburgh, PA

Lead Business Consultant 2007 - Present

Consultant 2004-2007

Provides project support and knowledge related to the feasibility studies, business plans, operations assessments, and research for identified client projects. Applies proven aptitude in leading functional business and accounting units to reduce costs while increasing efficiency.

HEALTHCARE EXPERIENCE

Mercy Hospital, Pittsburgh, PA

Supervisor, Decision Support 2002 – 2004

- Modeled revenue and costs for new hospital programs and proposals.
- Analyzed contract proposals from insurance companies.
- Projected expected revenue and costs of managed care contracts and recommend to Chief Financial Officer changes to payment options to maximize profitability. Managed care contracts account for 48% of hospital's net revenue.
- Ensured accuracy of data within Clinical Cost Accounting module of Decision Support System.
- Wrote daily ad hoc reports for hospital personnel.

Manager, Cost Accounting 1995 – 2001

- Supervised, trained and evaluated professional staff.
- Developed costing model, which recorded actual expenses by department from general ledger system and allocated fixed overhead expenses.
- Assisted department managers in development of cost standards.



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Senior Financial Analyst 1989 – 1995

- Developed model databases to project budgeted volume, revenue and expense. (Annual \$400 million operating and \$40 million capital budget.)
- Prepared financial analyses and profit/loss projections for hospital service lines.
- Developed peer reports allowing physicians to compare economic and clinical performance to peers.

Allegheny General Hospital, Pittsburgh, PA

Senior Financial Analyst 1986 - 1989

- Supervised three financial analysts.
- Responsible for filling reports to Federal and State Regulatory Agencies.
- Completed quarterly and annual cost reports for internal and external submission for 736-bed facility.
- Assisted in preparation of operating budgets for 325 cost centers.
- Acted as liaison between Medicare, Medicaid and Blue Cross auditors and hospital departments.
- Reviewed Medicare and Blue Cross audit adjustments to fiscal year 1986 and 1987 cost reports; presented supporting documentation and rationale to use in negotiating final settlement to Chief Financial Officer.
- Analyzed financial impact of changes in government regulations and reported impact to upper management.

FINANCIAL EXPERIENCE

GTE Products Corporation, Warren, PA

Controller, Precious Metals Plating Plant 1985 – 1986

- Managed all accounting for Precious Metals Plating Operation.
- Supervised and guided two accountants in cost accounting and inventory control procedures.
- Developed precious metal inventory tracking system, having an accuracy rate near 100% when compared to physical inventory.

Senior Operations Analyst 1985 – 1985

- Conducted plant internal accounting control reviews and assisted plant controllers to establish/expand internal controls and document control procedures.
- Examined plant records, statements and balance sheets to determine if plants were in compliance with generally accepted accounting principles and division policy.

Cost Accountant, Wire Plant 1982 – 1985

- Reported to Plant Controller with full cost accounting responsibility.
- Ensured accuracy and timeliness of accounting records and reports, including monthly closing, income statement, cost report, inventories and balance sheet.
- Reduced monthly closing cycle from four to two days by developing Lotus programs and worksheets that replaced manual worksheets and reports.



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EDUCATION

Mater's Degree in Business Administration; magna cum laude
University of Pittsburgh
Pittsburgh, PA

Bachelor's Degree in Accounting; magna cum laude
Gannon University
Erie, PA

COMMUNITY INVOLVEMENT

American Heart Association

Heart Camp

PUBLICATIONS

"More for Vascular Procedures, but Less for PCI: New Reimbursement Ruling," *Cath Lab Digest*, September 2006.

"Advances in Modern Technology: A Look at Drug Eluting Stents—Past, Present, and Future," *South Florida Hospital News*, June 2005.

"Advances in Modern Technology: A Look at Drug Eluting Stents—Past, Present, and Future," *Pittsburgh Hospital News*, June 2005.

PRESENTATIONS

"Seeking the Fortune: Understanding 2009 DRG Changes," The Fall Corazon Conference, October 2008.

"Preparing For Change: The Potential Impact of 2009 Reimbursement on Heart & Vascular Services," The Corazon Audio/Web Conference, July 2008.

"Staking Your Claim: The Market & Financial Impact of Vascular," The Spring Corazon Conference, May 2006.